



SECURING OPTIMAL FINANCING FOR HOSPITALITY INVESTORS

With the recovery in the hospitality sector well underway, lodging property investors and lenders have begun to aggressively move back into the sector to take advantage of improving fundamentals. Marcus & Millichap Capital Corporation (MMCC) is positioned to help you and your clients close the deal by providing qualified financial expertise and aggressive loan sourcing.

Chris Secreto, MMCC's regional loan officer in Seattle, possesses more than five years of experience in the hotel/hospitality sector and 15 years' experience financing commercial real estate and business transactions. He recently served as chief financial officer of a private hotel/motel REIT that owned and operated 20 franchised locations representing in excess of 2,200 rooms. Areas of responsibility included acquisitions, dispositions, acquisition financing, refinancing and improvements/rehab financing. In particular, his financing acumen has allowed him to negotiate and close a wide variety of debt structures.

Chris' industry expertise allows him to bring a unique perspective to the hospitality finance business. This perspective, combined with his ability to source competitive capital, allows you and your clients to secure the ideal financing package. The next time you need hospitality financing, contact MMCC and Chris Secreto.

For more information, contact:

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